

**OB/BC-302**

**2015**

( 3rd Semester )

**COMMERCE**

Paper No. : BC-302

**( Organisational Behaviour )**

*Full Marks : 70*

*Pass Marks : 45%*

*Time : 3 hours*

( PART : B—DESCRIPTIVE )

( Marks : 45 )

*The figures in the margin indicate full marks  
for the questions*

1. (a) Define organisational behaviour as a field of study. Discuss various disciplines contributing to the study of organisational behaviour. 4+5=9

*Or*

- (b) Discuss the nature of challenges and opportunities that managers have to face in managing human. Show how the knowledge of organisational behaviour helps managers to overcome these challenges. 4+5=9

L16—1400/70a

( Turn Over )

( 2 )

2. (a) Discuss various learning theories.

Or

(b) Define personality. What are the personality traits which affect behaviour? 2+7=

3. (a) What are various sources of attitude and belief?

Or

(b) Explain ego states and life position.

4. (a) Discuss the aspects of conflict.

Or

(b) What are the factors that lead to organisational change?

5. (a) Explain the concept of organisational development. Discuss process consultation and team building. 3+6=9

Or

(b) What is grid organisational development? Discuss the phases/processes of grid organisational development. 3+6=9

\*\*\*