

2016
(3rd Semester)

COMMERCE

Paper No. : BC-302

(Organisational Behaviour)

(PART : A—OBJECTIVE)

(Marks : 25)

The figures in the margin indicate full marks for the questions

1. Tick (✓) the correct answer in the brackets provided :

1×5=5

(a) The psychological concepts relevant to organisational behaviour include

(i) power and politics ()

(ii) attitude change ()

(iii) personality ()

(iv) group decision making ()

(b) Perceptual throughout means receiving _____
organising and interpreting.

(i) selecting ()

(ii) smoothening ()

(iii) motivating ()

(iv) avoiding ()

(c) Which is not a source of attitudes?

(i) Economic status ()

(ii) Classical conditioning ()

(iii) Family and peer group ()

(iv) Motivation ()

(d) Force field analysis theory was given by

(i) Sigmund Freud ()

(ii) Kurt Lewin ()

(iii) David McClelland ()

(iv) A. H. Maslow ()

(e) Organisation Development Programme is generally

(i) 0-3 years ()

(ii) 3-5 years ()

(iii) 5-8 years ()

(iv) 6-10 years ()

(4)

2. Fill in the blanks : 1×5=5

(a) defines organisational behaviour as a field of study.

(b) Operant conditioning is defined as voluntary or learned behaviour that produces

(c) The terms 'opinion' and 'belief' are used closely with

(d) Conflict is

(e) is the most important, widely accepted and applied OD intervention.

(5)

3. State whether the following statements are *True (T)* or *False (F)* by putting a Tick (✓) mark : 1×5=5

(a) Human factor is the very core of organisation existence.

(T / F)

(b) Social learning theory integrates the cognitive and operant approaches of learning.

(T / F)

(c) In psychology, grit is a negative trait.

(T / F)

(d) Action for change comprises of four stages.

(T / F)

(e) Grid organisation development was developed by Blake and Mouton.

(T / F)

(6)

4. Write short notes on the following : $2 \times 5 = 10$

(a) OB as an applied science

(7)

(b) Locus of control

(c) Components of attitude

(d) Resistance as a cost

(e) Sensitivity training
