

2022

(3rd Semester)

COMMERCE

Paper No. : BC-302

(**Organizational Behaviour**)

Full Marks : 70

Pass Marks : 45%

Time : 3 hours

(PART : B—DESCRIPTIVE)

(Marks : 45)

*The figures in the margin indicate full marks
for the questions*

1. (a) What is organizational behaviour?
Explain the foundation of organizational
behaviour. 2+7=9

Or

- (b) What is human relations approach?
Explain the principles of human
relations approach. 2+7=9

L23/34a

(Turn Over)

2. (a) Explain the factors that influence individual behaviour. 9

Or

- (b) Define learning. Discuss the theories of learning. 2+7=9

3. (a) Define attitude change. Discuss the barriers of attitude change. 2+7=9

Or

- (b) Explain the benefits and limitation of transactional analysis. 9

4. (a) What is conflict? Discuss the different types of conflicts. 2+7=9

Or

- (b) Explain in detail the measures in overcoming resistance to change. 9

5. (a) Explain the process of organizational development. 9

Or

- (b) What is organizational intervention? Elaborate the different types of organizational interventions. 2+7=9

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