## 2021

(4th Semester)

## **COMMERCE**

Paper: BC-402

## (Fundamental of Entrepreneurship)

( PART : A—OBJECTIVE )

( *Marks* : 25 )

The figures in the margin indicate full marks for the questions

- **1.** State whether the following statements are *True* or *False*:  $1 \times 5 = 5$ 
  - (a) The Entrepreneurship concept was originated in the 16th century.
  - (b) Market and demand analysis is the starting point of opportunities analysis.
  - (c) Innovation is an invention.
  - (d) Entrepreneurial development programme provides increase in skill of the entrepreneur.
  - (e) Entrepreneur is a key to economic growth.

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- **2.** Choose and write the correct answer from the options provided :  $1 \times 10 = 10$ 
  - (a) Which of the following characteristics an Entrepreneur should have?
    - (i) Innovation
    - (ii) Risk taking
    - (iii) Initiative
    - (iv) All of the above
  - (b) Who called entrepreneur an innovator?
    - (i) Thomas Cochran
    - (ii) Schumpeter
    - (iii) McClelland
    - (iv) Everett Hagen
  - (c) Promotion of a venture means
    - (i) closing a venture
    - (ii) rehabilitation of a venture
    - (iii) starting a venture
    - (iv) None of the above
  - (d) Venture capital concept was originated
    - (i) in India
    - (ii) in England
    - (iii) in America
    - (iv) in Japan

- (e) Social responsibility process is a
  - (i) one-way traffic
  - (ii) two-way traffic
  - (iii) three-way traffic
  - (iv) None of the above
- (f) "Need for high achievement drives an individual towards entrepreneurial activities." This statement is of
  - (i) Schumpeter
  - (ii) McClelland
  - (iii) Hegen
  - (iv) John Kunkel
- (g) In India, entrepreneurial development programme has been
  - (i) successful
  - (ii) unsuccessful
  - (iii) need of improvement
  - (iv) None of the above
- (h) Seed capital is needed most
  - (i) in establishing stage
  - (ii) in development stage
  - (iii) in expansion stage
  - (iv) in modernisation stage

- (i) The source of forex earning is
  - (i) exports
  - (ii) arrival of foreign capital
  - (iii) remittance by Indian non-residents
  - (iv) All of the above
- (j) Entrepreneurs are helpful in bringing about
  - (i) balanced industrial development
  - (ii) unbalanced industrial development
  - (iii) scattered industrial development
  - (iv) None of the above
- **3.** Write short notes on/Answer the following (any *five*):

 $2 \times 5 = 10$ 

- (a) Difference between manager and entrepreneur
- (b) Venture capital
- (c) Social external environment
- (d) Sources of funds
- (e) What is meant by local demand?
- (f) Role in export promotion
- (g) Business planning

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