

2022

(CBCS)

(1st Semester)

PSYCHOLOGY

Paper Code : G- PSY-1

(**General Psychology**)

Full Marks : 75

Pass Marks : 40%

Time : 3 hours

(PART : B—DESCRIPTIVE)

(Marks : 50)

*The figures in the margin indicate full marks
for the questions*

1. (a) Define psychology and the nature of psychology. Write a note on the application of psychology in work. 4+6=10

Or

- (b) Elucidate on the various fields of psychology. 10

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(Turn Over)

2. (a) Define learning. Illustrate classical conditioning with Pavlov's experiment. 2+8=10

Or

- (b) What is memory? Evaluate the stage model of memory by Atkinson and Shiffrin. 2+8=10

3. (a) What is motivation? Explain Maslow's hierarchy of needs. 2+8=10

Or

- (b) Differentiate between psychogenic and sociogenic motives. What are the various ways to enhance positive emotions? 6+4=10

4. (a) Discuss Freud's psychoanalytic approach to personality. 10

Or

- (b) What is intelligence? Explain two-factor theory by Spearman and emotional intelligence by Sternberg. 2+8=10

5. (a) Briefly explain the concept of moral development. What are the major stages of moral development described by Kohlberg? 4+6=10

Or

- (b) Evaluate on the cognitive development by Piaget. 10
