

2023

(5th Semester)

PSYCHOLOGY

Paper No. : Psy-UG-501

(Social Psychology)

Full Marks : 70 Pass Marks : 45%

Time : 3 hours

(PART : B—DESCRIPTIVE)

(Marks : 45)

The figures in the margin indicate full marks for the questions

1. (a) Briefly explain on the emergence of social psychology. Mention the major trends in modern psychology. 5+4=9

Or

(b) Explain experimental research. Give its advantages and disadvantages. 5+4=9

2. (a) What are the various types of attribution? Describe Kelley's covariation theory of attribution. 4+5=9

Or

- (b) What do you mean by non-verbal communication? Explain the various channels of non-verbal communication. 2+7=9

3. (a) Elaborate on the meaning, nature and structure of attitude. 9

Or

- (b) Define discrimination. Elucidate on the concept of discrimination in relation to gender and race. 2+7=9

4. (a) Discuss the various techniques of compliance based on ingratiation and commitment. 9

Or

- (b) Differentiate between constructive and destructive obedience. Explain the various factors influencing obedience. 2+7=9

5. (a) Evaluate on the various steps involved in a group decision making process.

9

Or

(b) Briefly explain the nature of groups. Discuss the various types of leadership style.

4+5=9

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PSYCHOLOGY

Paper No. : Psy-UG-501

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(PART : A—OBJECTIVE)

(Marks : 25)

The figures in the margin indicate full marks for the questions

SECTION—I

(Marks : 15)

Put a Tick (✓) mark against the correct answer in the brackets provided : 1×10=10

1. Which of the following is not a core value of social psychology?

(a) Intuition ()

(b) Openmindedness ()

(c) Accuracy ()

(d) Objectivity ()

2. ——— includes manipulation of independent variable and measurement of dependent variable.

- (a) Naturalistic observation ()
- (b) Experimental method ()
- (c) Case study ()
- (d) Correlational method ()

3. Social cognition includes all the following *except*

- (a) interpreting information ()
- (b) remembering information ()
- (c) analyzing information ()
- (d) predicting information ()

4. The concept of impression formation is also referred to as

- (a) social desirability ()
- (b) self-presentation ()
- (c) self-monitoring ()
- (d) self-serving style ()

5. Cognitive dissonance is

- (a) a phenomenon in which a person experiences psychological distress due to conflicting thoughts or beliefs ()
- (b) a form of observational learning ()
- (c) a process by which positive emotional reactions are associated with a target object ()
- (d) an attitude shift caused by repeated expressions of attitude ()

6. _____ is a negative emotional response or dislike towards member of a group.

- (a) Prejudice ()
- (b) Stereotype ()
- (c) Discrimination ()
- (d) Differential attitude ()

7. The three types of conformity according to Herbert Kelman are

- (a) compliance, identification and obedience ()
- (b) compliance, conformity and obedience ()
- (c) conformity, social influence and obedience ()
- (d) compliance, identification and internalization ()

8. The effort by one or more individuals to change the attitudes, beliefs, perception or behaviour of others is called

(a) social conformity

(b) social influence

(c) social compliance

(d) social cognition

9. Which of the following is not a factor that influences group dynamics?

(a) Group size

(b) Goals

(c) Leadership style

(d) Communication patterns

10. What are group norms?

(a) Theoretical models of group dynamics

(b) Communication pattern and style

(c) Unwritten rules and expectation that guide behaviour within the group

(d) Techniques used in social group work

(5)

Match the following from List—I with that of List—II provided :

1×5=5

01-8×5

List—I

List—II

1. Founder of social psychology

(a) Attitude formation

2. Mental framework

(b) Social facilitation

3. Classical conditioning

(c) Kurt Lewin

4. Research on conformity

(d) Schemes

5. Distraction conflict theory

(e) Solomon Asch

(6)

SECTION—II

(Marks : 10)

2×5=10

Write notes on :

1. Correlation

2. Impression management

3. Attitude formation

(8)

3. Attitude formation

Impression management
(10)

Write notes on

2-5-10

1. Correlation

4. Conformity

2. Social Learning

1. Social Learning

(101)

Conformity .4

5. Social loafing

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