

Ba/M-PSY-04

2025

(FYUGP)

(4th Semester)

PSYCHOLOGY

(MINOR)

Paper : M-PSY-04

(Social Psychology)

Full Marks : 75

Pass Marks : 40%

Time : 3 hours

(PART : B—DESCRIPTIVE)

(Marks : 50)

***The figures in the margin indicate full marks
for the questions***

- 1. (a) Discuss the nature and scope of social psychology.**

10

Or

- (b) Elaborate the experimental method of social psychology. Give its advantages and disadvantages.**

5+5=10

2. (a) What is social cognition? Describe the role and process of schemas. 2+8=10

Or

- (b) Elaborate the various channels of non-verbal communication. 10

3. (a) Explain the nature and structure of attitude. 10

Or

- (b) Elucidate the gender and racial discrimination.

4. (a) Elucidate briefly the factors influencing conformity. 10

Or

- (b) Describe the various factors influencing obedience.

5. (a) Discuss the key component of group. 10

Or

- (b) Elucidate the various stages of group formation. Describe the process of social facilitation in group decision making.

5+5=10

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(FYUGP)

(4th Semester)

PSYCHOLOGY

(MINOR)

Paper : M-PSY-04

(Social Psychology)

(PART : A—OBJECTIVE)

(Marks : 25)

The figures in the margin indicate full marks for the questions

SECTION—I

(Marks : 15)

Put a Tick (✓) mark against the correct answer in the brackets provided : 1×15=15

1. The first social psychology experiment was conducted in 1889 by

(a) Muzafer Sherif ()

(b) Norman Triplett ()

(c) Gordon Allport ()

(d) Kurt Lewin ()

2. The first book on social psychology in India, entitled *Introduction to Social Psychology* was written by

- (a) Narendra Nath Sen Gupta ()
- (b) Sudhir Kakar ()
- (c) Radhakamal Mukherjee ()
- (d) Dr. Haseen Taj ()

3. 'A rule of thumb' is also known as

- (a) schema ()
- (b) priming ()
- (c) heuristic ()
- (d) algorithm ()

4. A type of social influence involving a change in belief or behaviour in order to fit with a group is

- (a) social influence ()
- (b) conformity ()
- (c) compliance ()
- (d) obedience ()

5. Group dynamic was founded by

(a) Kurt Lewin ()

(b) Gordon Allport ()

(c) Norman Triplett ()

(d) Leon Festinger ()

6. Which of the following is **not** a part of Hersey-Blanchard Situational Leadership Theory?

(a) Directing ()

(b) Presenting ()

(c) Supporting ()

(d) Delegating ()

7. The _____ is a face-to-face meeting in which the opinions, beliefs, etc., may be collected.

(a) interview method ()

(b) observation method ()

(c) questionnaire method ()

(d) rating scale ()

8. _____ is oversimplified generalization about groups of people.

(a) Stereotype ()

(b) Prejudice ()

(c) Discrimination ()

(d) Perception ()

9. Self-perception theory (SPT) is an account of attitude formation developed by

(a) Leon Festinger ()

(b) Daryl Bem ()

(c) Shelley Duvall ()

(d) Anthony Greenwald ()

10. _____ is a perceptive that believes that we learn behaviours by the way we think about other people's behaviours.

(a) Social cognition ()

(b) Self-awareness ()

(c) Social learning ()

(d) Perception ()

11. The Bobo doll experiment was developed by _____

(a) Solomon Asch ()

(b) Albert Bandura ()

(c) Carl Rogers ()

(d) Alfred Adler ()

12. Groupthink is defined as

- (a) when an attitude becomes stronger in group presence ()
- (b) thinking that revolves around keeping harmony within a group through not disagreeing with group opinion ()
- (c) the tendency to do less in a group situation ()
- (d) improved performance when people are watching ()

13. _____ is the act of matching attitude, beliefs and behaviours to group norms, politics or being like-minded.

- (a) Conformity ()
- (b) Prejudice ()
- (c) Social learning ()
- (d) Perception ()

(7)

14. Classification of group into ingroup and outgroup was presented by

(a) George C. Homans ()

(b) William Sumner ()

(c) James Stoner ()

(d) Norman Triplett ()

15. _____ is negative emotional responses or dislike toward members of a group membership.

(a) Prejudice ()

(b) Stereotype ()

(c) Discrimination ()

(d) Differential attitude ()

(8)

SECTION—II

(Marks : 10)

Answer any *five* of the following questions in brief :

2×5=10

1. What is the difference between dependent and independent variables?

2. What is social perception?

3. What is schema?

3. What is schema?

4. What is discrimination?

5. Define compliance.

6. Explain briefly that's-not-all technique.

7. Mention two disadvantages of group decision making.

(15)

8. Write a short note on leadership styles.

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9. Write a short note on social psychology in India.
